

Are you.....

# Thinking of Starting a Business?

*If you are considering starting a small business, then this workshop is a crucial first step. Topics of discussion include the traits of successful entrepreneurs, market research, legal structures for your business, estimating start-up costs and cash flow projections, financing alternatives, failure factors, and business planning.*

*Since lack of planning is one of the top reasons new businesses fail, attending this comprehensive workshop may be one of the most important decisions you make prior to opening your business.*

*The University of Georgia Small Business Development Center and the Service Corps of Retired Executives (SCORE) are offering this workshop to help answer your questions about the steps involved in starting a business.*

## 2011 WORKSHOP SCHEDULE

JANUARY  
01/20/2011 6:00 PM

FEBRUARY  
02/17/2011 6:00 PM

MARCH  
03/24/2011 6:00 PM

APRIL  
04/14/2011 6:00 PM

MAY  
05/19/2011 6:00 PM

JUNE  
06/16/2011 6:00 PM

JULY  
07/21/2011 6:00 PM

AUGUST  
08/18/2011 6:00 PM

SEPTEMBER  
09/15/2011 6:00 PM

OCTOBER  
10/20/2011 6:00 PM

NOVEMBER  
11/17/2011 6:00 PM

DECEMBER  
12/15/2011 6:00 PM

**Cost: \$69.00 per person**

*Discount are available for spouses or partners.  
Fee includes the cost of class materials.*

*All Classes are 3 hours in length and are held in the Conference Room of the*

*Small Business Resource Center  
111 E. Liberty Street  
Savannah, GA  
and are taught by the consultants of  
The University of Georgia  
Small Business Development Center*

*For additional information call:*

*(912)651-3200*

**TO REGISTER VISIT OUR WEBSITE:**

**[www.savannahsfdc.org](http://www.savannahsfdc.org)**

*Registration before the day of class is highly recommended.*

*Payment methods for all workshops are as follows:*

**WEBSITE: CREDIT CARD**

**BY MAIL: CHECK**

**IN PERSON: CASH OR CHECK**

*Devoted to increasing Georgia's economic growth, The University of Georgia Small Business Development Center provides assistance through no-fee, one-on-one consultation, as well as continuing education, and applied research to business owners and aspiring entrepreneurs and assistance to community leaders seeking economic development.*

**The University of Georgia  
Small Business  
Development Center**

**(912) 651-3200**

**Visit our Website at:  
[www.savannahsbdc.org](http://www.savannahsbdc.org)**

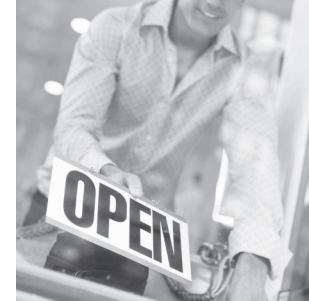
*Funded in part through a cooperative agreement with the U.S. Small Business Administration.*

*Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.*

Contact  
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111 East Liberty Street  
Suite 200  
Savannah, GA 31401  
(912) 651-3200.

**The University of Georgia  
Small Business Development Center  
111 E. Liberty Street, Suite 200  
Savannah, GA 31401-4410**

## “Starting a Business”



**The University of Georgia**

*Small Business Development Center*

Sponsored By

The Small Business Development Center  
(SBDC)

(912) 651-3200

and

The Service Corps of Retired Executives  
(SCORE)

(912) 652-4335

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**The University of Georgia**